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**From:** Dan Saia  
**Sent:** Thursday, September 29, 2022 9:49 AM  
**To:** Steve Holyfield  
**Subject:** PhysicianOne

Hi Steve,

I appreciate your patience as we work through the agreement process for your upcoming department's exams. The purpose of meeting today is to discuss some recent clinical and operational changes within PhysicianOne that will have an impact on the way we perform occupational health exams and possibly your program. We believe these changes are positive as they will elevate, consistency and efficiency of providing these complex regulatory exam services to the firefighter community.

PhysicianOne senior leadership has made the recent decision to the following changes for complex occupational health regulatory exams. These changes include:

- All department exams will be performed in blocks of time either onsite at the designated fire department or in one of our clinic locations as an "event".
- Each event will be held and scheduled on either a Tue, Wed, Thu, or limited Saturdays.
- Each event will consist of 4 to 6 hour blocks of dedicated time with a dedicated occupational medicine team, seeing a minimum of 12, and up to 18 patients per event.
- All OSHA paperwork will be required to be completed by each patient prior to their scheduled exam.
- All required blood draws/labs and x-rays must be performed at least a week prior to exam with results brought to the scheduled exam.
- Post visit specialist notes must be received by PhysicianOne within four weeks of exam or participant will be failed.
- Results will be communicated upon full completion of each exam (inclusive of receipt of relevant specialist findings as needed).
- If any additional 3<sup>rd</sup> party clinically indicated paperwork is necessary to clear the patient, that paperwork must be sent to P1UC within 7 days.
- Event dates must be secured at least 21 days in advance of the selected event date(s) to guarantee each event.
- There are fees associate with event cancellations - Event cancellations require 10 business day notice in writing and 75% of fee will be refunded (25% retained). Event cancellations within 5-10 days will result in 50% fee refunded/retained. There will be no refunds for events cancelled 5 days or less from date of event.
- If additional paperwork/ specialist notes are not provided in the time allotted that employee will not be cleared and may require a new physical examination.

If these new requirements are acceptable to you and your department, I will send you the contract today for review and signing and then discuss planning and preparation for your department's exams. If though, these changes give you pause or cause more questions, I welcome the opportunity to discuss before or at our scheduled time today.

Thank you, Dan

**Dan Saia**

*Employer Services Sales Manager*

PhysicianOne Urgent Care

P: [413-330-0045](tel:413-330-0045)

E: [dsaia@p1uc.com](mailto:dsaia@p1uc.com)



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