

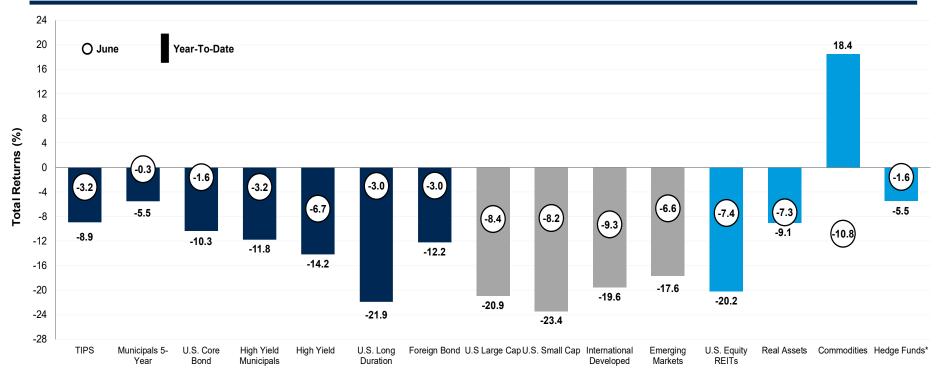
Ledyard, CT

Monthly Performance Update - June 2022

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### **Asset Class Performance**





<sup>\*</sup>Hedge fund returns are lagged 1 month. Sources: FactSet, Morningstar. As of June 30, 2022.

#### Fixed Income (June)

- Anticipation of the Federal Reserve's rate hike in June pushed rates higher in the first half of the month, but growing concerns of a recession caused rates to revert as the month progressed.
- Fears of slowdown further impacted credit markets and spread sectors generally underperformed Treasuries in the risk-off market.
- Rising rates abroad, coupled with a strengthening U.S. dollar, negatively impacted non-U.S. debt.

#### **Equity (June)**

- Equity markets globally added further to losses in June, ending what has been a difficult first half of the year. Concerns included high and persistent inflation, weakening economic data, hawkish central banks, and continued supply issues.
- European markets were lower due to high energy prices following further sanctions on Russia and a strengthening US dollar, which also weighed on emerging market equity returns.

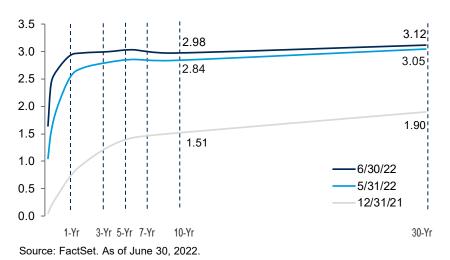
#### **Real Asset / Alternatives (June)**

- REITs were lower in June as investors repriced risks with higher rates. Various snags in travel and lodging were seen negatively, leading to poor returns.
- Commodity markets saw prices roll over following a months-long rally, led lower by energy prices as investors priced in an economic slowdown and countries reduced their dependence on Russia and Ukraine.

# **Fixed Income Market Update**

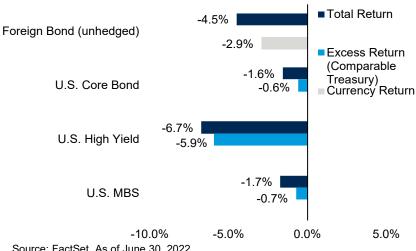
#### **U.S. Treasury Yield Curve**

The U.S. yield curve flattened in June as the Federal Reserve raised its target rate by 75 basis points. However, longer-dated rates compressed in the back half of the month on growing concerns of a slowing economy.



#### **Index Performance Attribution (June 2022)**

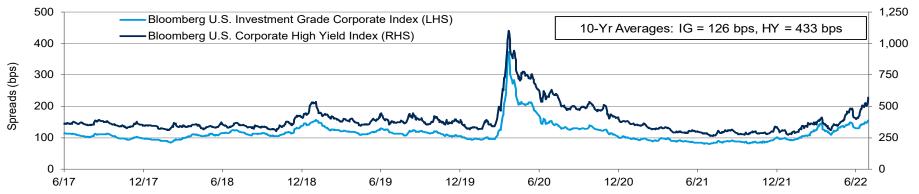
Spread sectors generally underperformed Treasuries in the risk-off environment, with notable weakness in the high yield sector, as investors digested what the Fed's impact will be on the economy.



#### Source: FactSet. As of June 30, 2022.

### **Credit Market Spreads – Trailing 5 Years**

Corporate bond spreads, both investment grade and high yield, jumped in June. A relatively strong earnings season and supportive fundamentals were not enough to overcome investors' concerns of a growing probability of an economic slowdown. Spreads have now moved back above their 10-year averages.



Source: FactSet. As of June 30, 2022.

## **Equity Market Update**



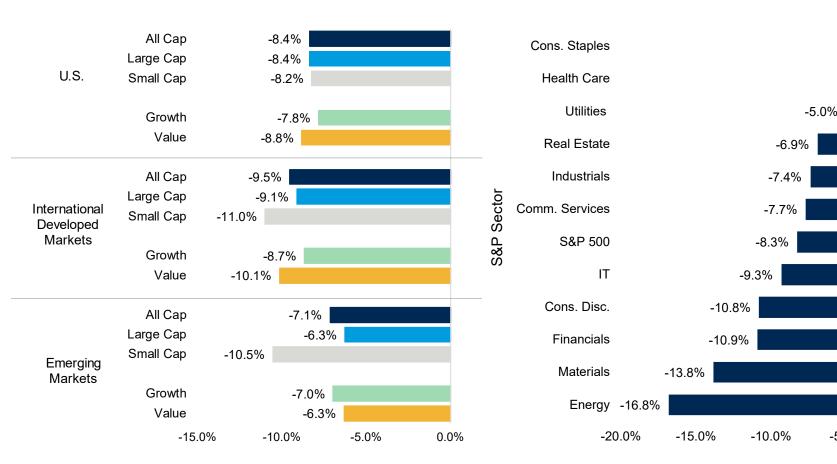
-2.5%

#### **Market Capitalization & Style Performance (June 2022)**

Equity markets were consistently negative for the month across regions, market caps and styles. Reversing the prior trend, value lagged growth for the month in the US and developed markets. Emerging markets fared slightly better as an easing of COVID restrictions in China gave investors hope.

#### U.S. Equities – Returns by Sector (June 2022)

Despite negative returns across all market segments, the discrepancies were stark as investors piled into defensive sectors at the cost of cyclicals. The energy sector was hit hard by prices rolling over from prior highs.



Source: FactSet. As of June 30, 2022.

0.0%

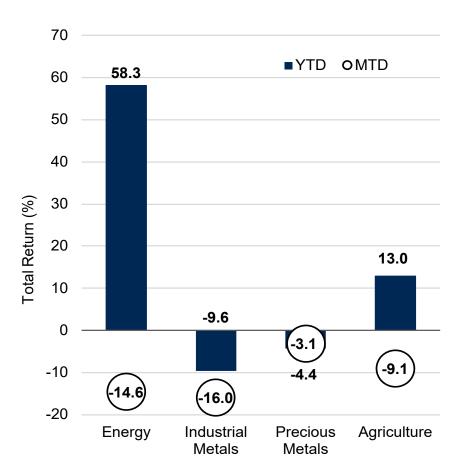
-5.0%

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# **Real Asset Market Update**

#### **Real Assets Performance**

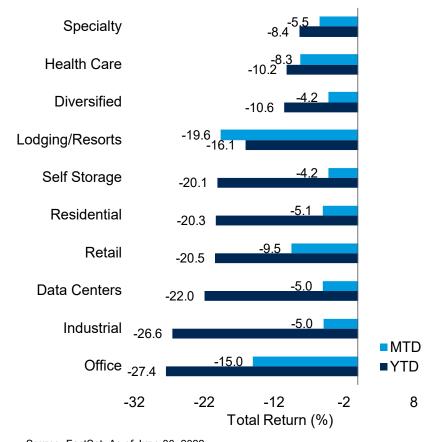
Commodities turned negative in June, driven by a stronger dollar, rising recession fears with weak economic data and the Fed's recent outsized hikes. Natural gas fell over 33% in June; crude held up slightly better. Precious metals also held up relatively well given their defensive qualities.



Source: FactSet. As of June 30, 2022.

#### **REIT Sector Performance**

REITs continued their slide in June, falling alongside broader equities. While returns were broadly negative, tech-oriented segments, including industrial, towers and data centers, fared best. Meanwhile, lodging REITs sharply reversed course after early year strength, as recession fears and flight cancellations have hampered the sector's outlook.



Source: FactSet. As of June 30, 2022.



## **Financial Markets Performance**

# Total Return as of June 30, 2022 Periods greater than one year are annualized All returns are in U.S. dollar terms

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Global Fixed Income Markets	MTD	YTD	1YR	3YR	5YR	7YR	10YR	15YR
Bloomberg 1-3-Month T-Bill	0.1%	0.2%	0.2%	0.6%	1.1%	0.8%	0.6%	0.7%
Bloomberg U.S. TIPS	-3.2%	-8.9%	-5.1%	3.0%	3.2%	2.8%	1.7%	3.9%
Bloomberg Municipal Bond (5 Year)	-0.3%	<b>-</b> 5.5%	-5.3%	0.2%	1.2%	1.5%	1.6%	3.0%
Bloomberg High Yield Municipal Bond	-3.2%	-11.8%	-10.4%	1.1%	3.6%	4.4%	4.4%	4.2%
Bloomberg U.S. Aggregate	-1.6%	-10.3%	-10.3%	-0.9%	0.9%	1.4%	1.5%	3.3%
Bloomberg U.S. Corporate High Yield	-6.7%	-14.2%	-12.8%	0.2%	2.1%	3.5%	4.5%	5.8%
Bloomberg Global Aggregate ex-U.S. Hedged	-1.4%	-7.9%	-7.7%	-1.3%	1.3%	2.0%	2.7%	3.4%
Bloomberg Global Aggregate ex-U.S. Unhedged	-4.5%	-16.5%	-18.8%	-5.1%	-1.8%	-0.3%	-1.1%	1.4%
Bloomberg U.S. Long Gov / Credit	-3.0%	-21.9%	-20.1%	-2.3%	1.0%	2.7%	2.6%	5.3%
JPMorgan GBI-EM Global Diversified	-4.5%	-14.5%	-19.3%	-5.8%	-2.3%	-0.5%	-1.5%	1.8%
Global Equity Markets	MTD	YTD	1YR	3YR	5YR	7YR	10YR	15YR
S&P 500	-8.3%	-20.0%	-10.6%	10.6%	11.3%	11.1%	13.0%	8.5%
Dow Jones Industrial Average	-6.6%	-14.4%	-9.1%	7.2%	10.0%	10.8%	11.7%	8.4%
NASDAQ Composite	-8.7%	-29.2%	-23.4%	12.2%	13.5%	13.1%	15.4%	11.2%
Russell 3000	-8.4%	-29.2 % -21.1%	-13.9%	9.8%	10.6%	10.4%	12.6%	8.4%
Russell 1000	-8.4%	-20.9%	-13.9%	10.2%	11.0%	10.4 %	12.8%	8.5%
Russell 1000 Growth	-7.9%	-20.9% -28.1%	-18.8%	12.6%	14.3%	13.5%	14.8%	10.7%
Russell 1000 Value	-7.9% -8.7%	-26.1% -12.9%	-16.8%		7.2%	7.7%	10.5%	6.1%
				6.9% 6.6%				
Russell Mid Cap	-10.0% -7.5%	-21.6% -31.0%	-17.3%		8.0% 8.9%	8.0% 8.3%	11.3%	7.8% 8.2%
Russell Mid Cap Growth			-29.6%	4.3%			11.5%	
Russell Mid Cap Value	-11.0%	-16.2%	-10.0%	6.7%	6.3%	7.2%	10.6%	6.9%
Russell 2000	-8.2%	-23.4%	-25.2%	4.2%	5.2%	5.9%	9.4%	6.3%
Russell 2000 Growth	-6.2%	-29.5%	-33.4%	1.4%	4.8%	5.0%	9.3%	6.8%
Russell 2000 Value	-9.9%	-17.3%	-16.3%	6.2%	4.9%	6.4%	9.1%	5.6%
MSCI ACWI	-8.4%	-20.2%	-15.8%	6.2%	7.0%	7.0%	8.8%	4.8%
MSCI ACWI ex. U.S.	-8.6%	-18.4%	-19.4%	1.4%	2.5%	2.9%	4.8%	1.6%
MSCI EAFE	-9.3%	-19.6%	-17.8%	1.1%	2.2%	2.7%	5.4%	1.4%
MSCI EAFE Growth	-8.6%	-26.8%	-23.8%	1.3%	3.5%	3.9%	6.3%	2.5%
MSCI EAFE Value	-10.0%	-12.1%	-11.9%	0.2%	0.5%	1.2%	4.2%	0.1%
MSCI EAFE Small Cap	-11.0%	-24.7%	-24.0%	1.1%	1.7%	3.7%	7.2%	2.8%
MSCI Emerging Markets	-6.6%	-17.6%	-25.3%	0.6%	2.2%	2.8%	3.1%	2.0%
Alternatives	MTD	YTD	1YR	3YR	5YR	7YR	10YR	15YR
Consumer Price Index*	1.0%	4.6%	8.5%	4.5%	3.6%	3.0%	2.5%	2.3%
FTSE NAREIT Equity REITs	-7.4%	-20.2%	-6.3%	4.0%	5.3%	6.7%	7.4%	5.8%
S&P Real Assets	-7.3%	<b>-</b> 9.1%	-4.9%	3.5%	4.5%	4.2%	4.4%	4.4%
FTSE EPRA NAREIT Developed	-6.3%	-13.4%	-1.0%	2.7%	4.7%	4.9%	7.7%	4.6%
FTSE EPRA NAREIT Developed ex U.S.	-10.4%	-20.1%	-20.6%	-4.5%	0.4%	1.4%	3.9%	0.6%
Bloomberg Commodity Total Return	-10.8%	18.4%	24.3%	14.3%	8.4%	2.8%	-0.8%	-1.8%
HFRI Fund of Funds Composite*	-1.6%	-5.5%	-3.8%	4.9%	3.9%	2.7%	3.8%	1.9%
HFRI Fund Weighted Composite*	-0.5%	-2.9%	-2.3%	8.0%	5.8%	4.6%	5.3%	3.9%
Alerian MLP	-14.0%	10.0%	4.3%	0.1%	-0.3%	-2.1%	0.7%	3.7%

<sup>\*</sup>One month lag.

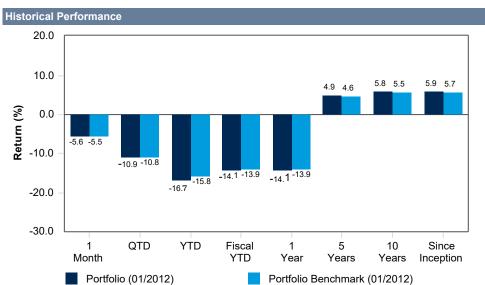
Source: FactSet, Morningstar. As of June 30, 2022. Periods greater than 1 year are annualized. All returns are in U.S. dollar terms.



### **Portfolio Dashboard**

Town of Ledyard Pension Plan

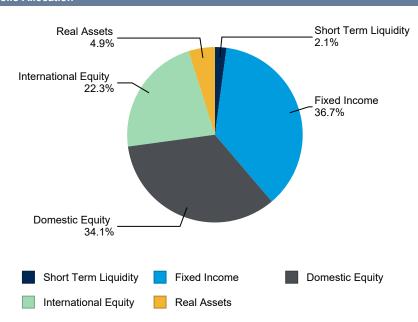
As of June 30, 2022



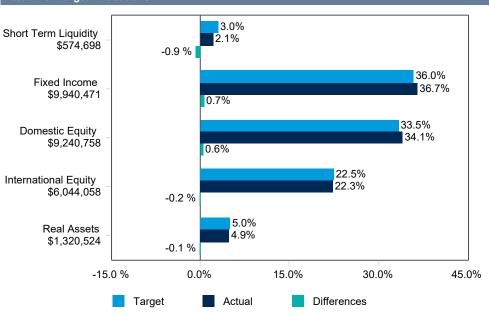
Summary of Cash Flows				
	1 Month	QTD	Fiscal YTD	1 Year
Beginning Market Value	27,713,639	29,645,329	32,013,838	32,013,838
Net Contributions	1,002,766	705,207	-547,031	-547,031
Gain/Loss	-1,595,897	-3,230,027	-4,346,298	-4,346,298
Ending Market Value	27,120,509	27,120,509	27,120,509	27,120,509

Current Benchmark Compo	osition
From Date To Da	ite
04/2022 Prese	nt 3.00% 90 Day U.S. Treasury Bill, 36.00% Blmbg. U.S. Aggregate, 21.50% S&P 500, 12.00% Russell 2000 Index, 8.50% MSCI AC World ex USA (Net), 7.50% MSCI EAFE (Net), 6.50% MSCI Emerging Markets (Net), 5.00% S&P Real Assets

#### **Portfolio Allocation**



#### Actual vs. Target Allocations





# **Asset Allocation**

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	Asset Allocation (\$)	Asset Allocation (%)	Target Allocation (%)	Differences (%)
Town of Ledyard Pension Plan	27,120,509	100.0	100.0	0.0
Short Term Liquidity	574,698	2.1	3.0	-0.9
Dreyfus Treasury Securities Cash Management	574,698	2.1	3.0	-0.9
Fixed Income	9,940,471	36.7	36.0	0.7
Vanguard Total Bond Market Index Adm	2,364,862	8.7	8.5	0.2
Metropolitan West Total Return Bond PI	3,085,221	11.4	11.3	0.1
PGIM Total Return Bond R6	3,076,313	11.3	11.3	0.1
BlackRock Strategic Income Opportunities Class K	1,414,075	5.2	5.0	0.2
Domestic Equity	9,240,758	34.1	33.5	0.6
Vanguard Institutional Index Fund Instl	3,982,786	14.7	14.5	0.2
Touchstone Large Cap Focused Fund Instl	1,976,886	7.3	7.0	0.3
Neuberger Berman Genesis R6	1,626,430	6.0	6.0	0.0
William Blair Small Cap Value R6	861,443	3.2	3.0	0.2
Hood River Small Cap Growth R	793,213	2.9	3.0	-0.1
International Equity	6,044,058	22.3	22.5	-0.2
Vanguard Total International Stock Index Adm	2,283,455	8.4	8.5	-0.1
T. Rowe Price Overseas Stock Instl	2,006,195	7.4	7.5	-0.1
Invesco Developing Markets R6	1,754,408	6.5	6.5	0.0
Real Assets	1,320,524	4.9	5.0	-0.1
DWS RREEF Real Assets R6	1,320,524	4.9	5.0	-0.1



# **Manager Performance**

	Allocation	on										
	Market Value (\$)	%	1 Month	QTD	YTD	Fiscal YTD	1 Year	3 Years	5 Years	10 Years	Since Inception	Inception Date
Town of Ledyard Pension Plan	27,120,509	100.0	-5.6	-10.9	-16.7	-14.1	-14.1	3.9	4.9	5.8	5.9	01/2012
Blended Benchmark			-5.5	-10.8	-15.8	-13.9	-13.9	3.7	4.6	5.5	5.7	
Dreyfus Treasury Securities Cash Management	574,698	2.1	0.0	0.1	0.1	0.1	0.1	0.5	0.9	0.5	0.5	01/2012
90 Day U.S. Treasury Bill			0.0	0.1	0.1	0.2	0.2	0.6	1.1	0.6	0.6	
Fixed Income	9,940,471	36.7	-2.1	-5.4	-11.2	-11.1	-11.1	-1.0	1.0	2.2	2.3	12/2011
Blmbg. U.S. Aggregate			-1.6	-4.7	-10.3	-10.3	-10.3	-0.9	0.9	1.5	1.8	
Vanguard Total Bond Market Index Adm	2,364,862	8.7	-1.5	-4.7	-10.4	-10.4	-10.4	-0.9	0.8	1.5	1.6	01/2012
Blmbg. U.S. Aggregate			-1.6	-4.7	-10.3	-10.3	-10.3	-0.9	0.9	1.5	1.7	
IM U.S. Broad Market Core Fixed Income (MF) Median			-1.9	-5.4	-11.0	-11.2	-11.2	-0.9	8.0	1.6	1.8	
Vanguard Total Bond Market Index Adm Rank			13	18	28	24	24	51	45	59	64	
Metropolitan West Total Return Bond PI	3,085,221	11.4	-2.2	-5.7	-11.6	-11.6	-11.6	-0.7	1.1	2.3	2.5	04/2012
Blmbg. U.S. Aggregate			-1.6	-4.7	-10.3	-10.3	-10.3	-0.9	0.9	1.5	1.7	
IM U.S. Broad Market Core+ Fixed Income (MF) Median			-2.3	-5.9	-11.5	-11.3	-11.3	-0.7	0.9	1.8	2.0	
Metropolitan West Total Return Bond Pl Rank			39	38	56	58	58	48	35	23	24	
PGIM Total Return Bond R6	3,076,313	11.3	-2.6	-6.7	-12.8	-12.5	-12.5	-1.3	1.1	2.6	1.7	04/2015
Blmbg. U.S. Aggregate			-1.6	-4.7	-10.3	-10.3	-10.3	-0.9	0.9	1.5	1.1	
IM U.S. Broad Market Core+ Fixed Income (MF) Median			-2.3	-5.9	-11.5	-11.3	-11.3	-0.7	0.9	1.8	1.2	
PGIM Total Return Bond R6 Rank			75	80	84	80	80	80	40	13	19	
BlackRock Strategic Income Opportunities Class K	1,414,075	5.2	-1.9	-2.6	-5.4	-5.6	-5.6	1.7	2.4	2.9	-2.6	04/2022
Blmbg. U.S. Aggregate			-1.6	-4.7	-10.3	-10.3	-10.3	-0.9	0.9	1.5	-4.7	
IM Alternative Credit Focus (MF) Median			-2.5	-4.4	-7.2	-7.8	-7.8	0.4	0.8	1.7	-4.4	
BlackRock Strategic Income Opportunities Class K Rank			28	19	31	25	25	21	21	12	19	

Manager performance for mutual funds and ETFs is based on NAV and provided by Lipper. Performance for non-mutual fund or ETF investments is based on the returns provided by managers, calculations based on a manager statement, or calculations based on a statement or data from the client's custodian. Funds may include returns of an equivalent share class with a longer return history if period includes dates prior to the fund's inception. Returns are net of fees unless otherwise stated. The fund's inception date represents the first month the client made the investment. Composite performance includes all funds held in the composite since inception dates for asset class composites reflect the start date at which these returns could be calculated using historical and existing system capabilities and may vary from the inception dates of underlying component strategies.



# **Manager Performance**

	Allocation	on					Perforn					
	Market Value (\$)	%	1 Month	QTD	YTD	Fiscal YTD	1 Year	3 Years	5 Years	10 Years	Since Inception	Inception Date
Domestic Equity	9,240,758	34.1	-7.7	-15.6	-20.6	-12.8	-12.8	9.7	10.7	12.3	12.6	12/2011
Domestic Equity Benchmark			-8.2	-16.5	-21.1	-15.4	-15.4	8.7	9.5	11.9	12.3	
Vanguard Institutional Index Fund Instl	3,982,786	14.7	-8.3	-16.1	-20.0	-10.6	-10.6	10.6	11.3	12.9	13.2	01/2012
S&P 500			-8.3	-16.1	-20.0	-10.6	-10.6	10.6	11.3	13.0	13.3	
IM U.S. Large Cap Core Equity (MF) Median			<b>-</b> 7.9	-15.8	-20.4	-12.5	-12.5	9.6	10.5	12.1	12.4	
Vanguard Institutional Index Fund Instl Rank			62	58	43	34	34	26	26	18	19	
Touchstone Large Cap Focused Fund Instl	1,976,886	7.3	-7.4	-16.2	-19.5	-13.8	-13.8	11.7	12.4	13.2	15.2	01/2019
S&P 500			-8.3	-16.1	-20.0	-10.6	-10.6	10.6	11.3	13.0	14.4	
IM U.S. Large Cap Core Equity (MF) Median			<b>-</b> 7.9	-15.8	-20.4	-12.5	-12.5	9.6	10.5	12.1	13.6	
Touchstone Large Cap Focused Fund Instl Rank			29	60	37	73	73	9	7	8	12	
Neuberger Berman Genesis R6	1,626,430	6.0	-5.1	-12.7	-22.3	-15.1	-15.1	6.9	9.0	10.9	10.3	04/2012
Russell 2000 Index			-8.2	-17.2	-23.4	-25.2	-25.2	4.2	5.2	9.4	8.7	
IM U.S. Small Cap Core Equity (MF) Median			-8.7	-14.6	-19.2	-15.8	-15.8	5.8	5.5	9.3	8.6	
Neuberger Berman Genesis R6 Rank			2	24	79	46	46	31	3	10	8	
William Blair Small Cap Value R6	861,443	3.2	-9.7	-11.6	-15.2	-12.1	-12.1	0.4	2.3	8.3	-10.0	12/2021
Russell 2000 Value Index			-9.9	-15.3	-17.3	-16.3	-16.3	6.2	4.9	9.1	-13.9	
IM U.S. Small Cap Value Equity (MF) Median			-10.1	-13.9	-15.3	-11.8	-11.8	7.6	5.0	9.0	-10.8	
William Blair Small Cap Value R6 Rank			40	14	49	55	55	100	97	70	34	
Hood River Small Cap Growth R	793,213	2.9	-9.2	-21.7	-30.6	-28.6	-28.6	11.6	11.1	14.5	-28.6	12/2021
Russell 2000 Growth Index			-6.2	-19.3	-29.5	-33.4	-33.4	1.4	4.8	9.3	-29.1	
IM U.S. Small Cap Growth Equity (MF) Median			-7.1	-19.1	-29.5	-29.3	-29.3	3.7	7.5	10.0	-28.6	
Hood River Small Cap Growth R Rank			90	75	58	47	47	2	9	1	50	

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# **Manager Performance**

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	Allocatio	on					Perforn	nance(%)				
	Market Value (\$)	%	1 Month	QTD	YTD	Fiscal YTD	1 Year	3 Years	5 Years	10 Years	Since Inception	Inception Date
International Equity	6,044,058	22.3	-8.1	-12.6	-20.2	-22.8	-22.8	0.7	2.0	4.3	3.4	03/2012
International Equity Benchmark			-8.3	-13.3	-18.6	-20.6	-20.6	1.1	2.4	4.5	3.4	
Vanguard Total International Stock Index Adm	2,283,455	8.4	-8.3	-12.9	-18.2	-18.9	-18.9	2.0	2.7	5.2	4.2	04/2012
FTSE Global All Cap ex US Spliced Index			-8.8	-14.1	-18.6	-19.3	-19.3	1.9	2.7	5.2	4.3	
IM International Large Cap Core Equity (MF) Median			-9.1	-13.3	-19.3	-17.8	-17.8	1.6	1.9	4.9	4.0	
Vanguard Total International Stock Index Adm Rank			20	44	35	63	63	39	23	39	38	
Γ. Rowe Price Overseas Stock Instl	2,006,195	7.4	-9.8	-13.8	-19.3	-17.6	-17.6	2.9	2.7	5.8	1.0	06/2018
MSCI EAFE (Net)			-9.3	-14.5	-19.6	-17.8	-17.8	1.1	2.2	5.4	0.7	
IM International Large Cap Core Equity (MF) Median			-9.1	-13.3	-19.3	-17.8	-17.8	1.6	1.9	4.9	0.6	
T. Rowe Price Overseas Stock Instl Rank			78	71	49	43	43	21	23	13	38	
nvesco Developing Markets R6	1,754,408	6.5	-6.0	-11.4	-25.3	-34.9	-34.9	-4.2	0.4	2.8	2.1	04/2012
MSCI Emerging Markets (Net)			-6.6	-11.4	-17.6	-25.3	-25.3	0.6	2.2	3.1	2.1	
IM Emerging Markets Equity (MF) Median			-6.7	-11.9	-20.5	-28.0	-28.0	0.1	1.6	2.7	1.8	
Invesco Developing Markets R6 Rank			38	38	80	86	86	91	72	50	44	
Real Assets	1,320,524	4.9	-8.5	-10.9	-	-	-	-	-	-	-10.9	04/202
S&P Real Assets			-7.3	-10.5	-9.1	-4.9	-4.9	3.5	4.5	4.4	-10.5	
DWS RREEF Real Assets R6	1,320,524	4.9	-8.5	-10.9	-7.1	0.0	0.0	8.1	8.2	5.2	-10.9	04/202
S&P Real Assets			-7.3	-10.5	-9.1	-4.9	-4.9	3.5	4.5	4.4	-10.5	

Manager performance for mutual funds and ETFs is based on NAV and provided by Lipper. Performance for non-mutual fund or ETF investments is based on the returns provided by managers, calculations based on a manager statement, or calculations based on a statement or data from the client's custodian. Funds may include returns of an equivalent share class with a longer return history if period includes dates prior to the fund's inception. Returns are net of fees unless otherwise stated. The fund's inception date represents the first month the client made the investment. Composite performance includes all funds held in the composite since inception. Inception dates for asset class composites reflect the start date at which these returns could be calculated using historical and existing system capabilities and may vary from the inception dates of underlying component strategies.



# **Benchmark History**

Account Name	From Date	To Date	Benchmark Composition
Town of Ledyard Pension Plan	04/2022	Present	3.0% 90 Day U.S. Treasury Bill, 36.0% Blmbg. U.S. Aggregate, 21.5% S&P 500, 12.0% Russell 2000 Index, 8.5% MSCI AC World ex USA (Net), 7.5% MSCI EAFE (Net), 6.5% MSCI Emerging Markets (Net), 5.0% S&P Real Assets
	10/2019	04/2022	3.0% 90 Day U.S. Treasury Bill, 36.0% Blmbg. U.S. Aggregate, 26.5% S&P 500, 12.0% Russell 2000 Index, 8.5% MSCI AC World ex USA (Net), 7.5% MSCI EAFE (Net), 6.5% MSCI Emerging Markets (Net)
	01/2018	10/2019	3.0% 90 Day U.S. Treasury Bill, 36.0% Blmbg. U.S. Aggregate, 23.5% S&P 500, 10.0% Russell 2000 Index, 6.5% MSCI AC World ex USA (Net), 5.5% MSCI EAFE (Net), 5.5% MSCI Emerging Markets (Net), 5.0% S&P North American Natural Res Sector Index (TR), 5.0% Bloomberg Commodity Index Total Return
	04/2012	01/2018	3.0% 90 Day U.S. Treasury Bill, 32.0% Blmbg. U.S. Aggregate, 20.0% S&P 500, 10.0% Russell 2000 Index, 5.0% MSCI AC World ex USA (Net), 5.0% MSCI EAFE (Net), 5.0% S&P North American Natural Res Sector Index (TR), 5.0% MSCI Emerging Markets (Net), 5.0% Bloomberg Commodity Index Total Return, 10.0% Blackrock Hybrid Benchmark
	12/2011	04/2012	3.0% 90 Day U.S. Treasury Bill, 43.0% Blmbg. U.S. Aggregate, 46.0% S&P 500, 8.0% S&P Completion Index

# **Definitions & Disclosures**

Please note: Due to rounding methodologies of various data providers, certain returns in this report might differ slightly when compared to other sources

#### REGULATORY DISCLOSURES

Offer of ADV Part 2A: Rule 204-3 under the Investment Advisers Act of 1940 requires that we make an annual offer to clients to send them, without charge, a written disclosure statement meeting the requirements of such rule. We will be glad to send a copy of our ADV Part 2A to you upon your written request to compliance@fiducient.com.

#### INDEX DEFINITIONS

- Citigroup 3 Month T-Bill measures monthly return equivalents of yield averages that are not marked to market. The Three-Month Treasury Bill Indexes consist of the last three three-month Treasury bill issues.
- Ryan 3 Yr. GIC is an arithmetic mean of market rates of \$1 million Guaranteed Interest Contracts held for three years.
- Bloomberg Barclays Treasury U.S. T-Bills-1-3 Month Index includes aged U.S. Treasury bills, notes and bonds with a remaining maturity from 1 up to (but not including) 3 months. It excludes zero coupon strips.
- Bloomberg Barclays Capital US Treasury Inflation Protected Securities Index consists of Inflation-Protection securities issued by the U.S. Treasury.
- Bloomberg Barclays Muni Index is a rules-based, market-value-weighted index engineered for the long-term tax-exempt bond market. Bonds must be rated investment-grade by at least two ratings agencies.
- Bloomberg Barclays Muni 1 Year Index is the 1-year (1-2) component of the Municipal Bond index.
- Bloomberg Barclays Muni 3 Year Index is the 3-year (2-4) component of the Municipal Bond index.
- Bloomberg Barclays Muni 5 Year Index is the 5-year (4-6) component of the Municipal Bond index.
- Bloomberg Barclays Muni 7 Year Index is the 7-year (6-8) component of the Municipal Bond index.
- Bloomberg Barclays Intermediate U.S. Gov't/Credit is the Intermediate component of the U.S. Government/Credit index, which includes securities in the Government and Credit Indices. The Government Index includes treasuries and agencies, while the credit index includes publicly issued U.S. corporate and foreign debentures and secured notes that meet specified maturity, liquidity, and quality requirements.
- Bloomberg Barclays U.S. Aggregate Index covers the U.S. investment grade fixed rate bond market, with index components for government and corporate securities, mortgage pass-through securities, and asset-backed securities.
- Bloomberg Barclays Global Aggregate ex. USD Indices represent a broad-based measure of the global investment-grade fixed income markets. The two major components of this index are the Pan-European Aggregate and the Asian-Pacific Aggregate Indices. The index also includes Eurodollar and Euro-Yen corporate bonds and Canadian government, agency and corporate securities.
- Bloomberg Barclays U.S. Corporate High Yield Index covers the universe of fixed rate, non-investment grade debt. Eurobonds and debt issues from countries designated as emerging markets (sovereign rating of Baa1/BBB+/BBB+ and below using the middle of Moody's, S&P, and Fitch) are excluded, but Canadian and global bonds (SEC registered) of issuers in non-EMG countries are included.
- JP Morgan Government Bond Index-Emerging Market (GBI-EM) Index is a comprehensive, global local emerging markets index, and consists of regularly traded, liquid fixed-rate, domestic currency government bonds to which international investors can gain exposure.
- The S&P 500 is a capitalization-weighted index of 500 stocks designed to measure performance of the broad domestic economy through changes in the aggregate market value of 500 stocks representing all major industries.
- The Dow Jones Industrial Index is a price-weighted average of 30 blue-chip stocks that are generally the leaders in their industry.
- The NASDAQ is a broad-based capitalization-weighted index of stocks in all three NASDAQ tiers: Global Select, Global Market and Capital Market.
- Russell 3000 is a market-cap-weighted index which consists of roughly 3,000 of the largest companies in the U.S. as determined by market capitalization. It represents nearly 98% of the investable U.S. equity market.
- Russell 1000 consists of the largest 1000 companies in the Russell 3000 Index.
- Russell 1000 Growth measures the performance of those Russell 1000 companies with higher P/B ratios and higher forecasted growth values.
- Russell 1000 Value measures the performance of those Russell 1000 companies with lower P/B ratios and lower forecasted growth values.
- Russell Mid Cap measures the performance of the 800 smallest companies in the Russell 1000 Index.
- Russell Mid Cap Growth measures the performance of those Russell Mid Cap companies with higher P/B ratios and higher forecasted growth values.
- Russell Mid Cap Value measures the performance of those Russell Mid Cap companies with lower P/B ratios and lower forecasted growth values.
- Russell 2000 consists of the 2,000 smallest U.S. companies in the Russell 3000 index.
- Russell 2000 Growth measures the performance of the Russell 2000 companies with higher P/B ratios and higher forecasted growth values.
- Russell 2000 Value measures the performance of those Russell 2000 companies with lower P/B ratios and lower forecasted growth values.
- Russell 2500 consists of the 2,500 smallest U.S. companies in the Russell 3000 index.
- Russell 2500 Growth measures the performance of the Russell 2500 companies with higher P/B ratios and higher forecasted growth values.
- Russell 2500 Value measures the performance of those Russell 2500 companies with lower P/B ratios and lower forecasted growth values.
- MSCI World captures large and mid-cap representation across 23 Developed Markets countries. With 1,645 constituents, the index covers approximately 85% of the free float-adjusted market capitalization in each country.
- MSCI ACWI (All Country World Index) ex. U.S. Index captures large and mid-cap representation across 22 of 23 Developed Markets countries (excluding the United States) and 23 Emerging Markets countries. With 1,859 constituents, the index covers approximately 85% of the global equity opportunity set outside the US.
- MSCI ACWI (All Country World Index) ex. U.S. Small Cap Index captures small cap representation across 22 of 23 Developed Markets countries (excluding the US) and 23 Emerging Markets countries. With 4,368 constituents, the index covers approximately 14% of the global equity opportunity set outside the US.
- MSCI EAFE is an equity index which captures large and mid-cap representation across Developed Markets countries around the world, excluding the US and Canada. With 930 constituents, the index covers approximately 85% of the free float-adjusted market capitalization in each country.

- MSCI EAFE Value captures large and mid-cap securities exhibiting overall value style characteristics across Developed Markets countries around the world, excluding the US and Canada. The value investment style characteristics for index construction are defined using three variables: book value to price, 12-month forward earnings to price and dividend yield. With 507 constituents, the index targets 50% coverage of the free float- adjusted market capitalization of the MSCI EAFE Index.
- MSCI EAFE Growth captures large and mid-cap securities exhibiting overall growth style characteristics across Developed Markets countries around the world, excluding the US and Canada. The growth investment style characteristics for index construction are defined using five variables: long-term forward EPS growth rate, short-term forward EPS growth rate, current internal growth rate and long-term historical EPS growth trend. With 542 constituents, the index targets 50% coverage of the free float-adjusted market capitalization of the MSCI EAFE Index.
- MSCI Emerging Markets captures large and mid-cap representation across 23 Emerging Markets countries. With 836 constituents, the index covers approximately 85% of the free-float adjusted market capitalization in each country.
- Consumer Price Index is a measure of prices paid by consumers for a market basket of consumer goods and services. The yearly (or monthly) growth rates represent the inflation rate.
- FTSE NAREIT Equity REITs Index contains all Equity REITs not designed as Timber REITs or Infrastructure REITs.
- S&P Developed World Property defines and measures the investable universe of publicly traded property companies domiciled in developed markets. The companies in the index are engaged in real estate related activities, such as property ownership, management, development, rental and investment.
- **S&P Developed World Property x U.S.** defines and measures the investable universe of publicly traded property companies domiciled in developed countries outside of the U.S. The companies included are engaged in real estate related activities, such as property ownership, management, development, rental and investment.
- Fund Specific Broad Real Asset Benchmarks:
  - DWS Real Assets: 30%: Dow Jones Brookfield Infrastructure Index, 30%: FTSE EPRA/NAREIT Developed Index,15%: Bloomberg Commodity Index, 15%: S&P Global Natural Resources Index, 10%: Barclays U.S. Treasury Inflation Notes Total Return Index
  - PIMCO Inflation Response Multi Asset Fund: 45% Barclays U.S. TIPS, 20% Bloomberg Commodity Index, 15% JP Morgan Emerging Local Markets Plus, 10% Dow Jones Select REIT, 10% Bloomberg Gold Subindex Total Return
  - Principal Diversified Real Assets: 35% BBgBarc U.S. Treasury TIPS Index, 20% S&P Global Infrastructure Index NTR, 20% S&P Global Natural Resources Index NTR, 15% Bloomberg Commodity Index, and 10% FTSE EPRA/NAREIT Developed Index NTR
  - Wellington Diversified Inflation H: 50% MSCI ACWI Commodity Producers Index, 25% Bloomberg Commodity Index, and 25% Bloomberg Barclays US TIPS 1 10 Year Index
- Bloomberg Commodity Index is calculated on an excess return basis and reflects commodity futures price movements. The index rebalances annually weighted 2/3 by trading volume and 1/3 by world production and weight-caps are applied at the commodity, sector and group level for diversification.
- HFRI Fund Weighted Composite Index is a global, equal-weighted index of over 2,000 single-manager funds that report to HFR Database. Constituent funds report monthly net of all fees performance in US Dollar and have a minimum of \$50 Million under management or a twelve (12) month track record of active performance. The HFRI Fund Weighted Composite Index does not include Funds of Hedge Funds.
- The Alerian MLP Index is the leading gauge of energy Master Limited Partnerships (MLPs). The float adjusted, capitalization-weighted index, whose constituents represent approximately 85% of total float-adjusted market capitalization, is disseminated real-time on a price-return basis (AMZ) and on a total-return basis.
- The Adjusted Alerian MLP Index is commensurate with 65% of the monthly returns of the Alerian MLP Index to incorporate the effect of deferred tax liabilities incurred by MLP entities.
- Cambridge Associates U.S. Private Equity Index is based on data compiled from more than 1,200 institutional-quality buyout, growth equity, private equity energy, and mezzanine funds formed between 1986 and 2015.
- Cambridge Associates U.S. Venture Capital Index is based on data compiled from over 1,600 institutional-quality venture capital funds formed between 1986 and 2015.
- Vanguard Spliced Bloomberg Barclays US1-5Yr Gov/Cr Flt Adj Index: Bloomberg Barclays U.S. 1–5 Year Government/Credit Bond Index through December 31, 2009; Bloomberg Barclays U.S. 1–5 Year Government/Credit Float Adjusted Index thereafter.
- Vanguard Spliced Bloomberg Barclays US5-10Yr Gov/Cr Flt Adj Index: Bloomberg Barclays U.S. 5–10 Year Government/Credit Bond Index through December 31, 2009; Bloomberg Barclays U.S. 5–10 Year Government/Credit Float Adjusted Index thereafter.
- Vanguard Spliced Bloomberg Barclays US Agg Flt Adj Index: Bloomberg Barclays U.S. Aggregate Bond Index through December 31, 2009; Bloomberg Barclays U.S. Aggregate Float Adjusted Index thereafter.
- Vanguard Spliced Bloomberg Barclays US Long Gov/Cr Fit Adj Index: Bloomberg Barclays U.S. Long Government/Credit Bond Index through December 31, 2009; Bloomberg Barclays U.S. Long Government/Credit Float Adjusted Index thereafter.
- Vanguard Balanced Composite Index: Made up of two unmanaged benchmarks, weighted 60% Dow Jones U.S. Total Stock Market Index (formerly the Dow Jones Wilshire 5000 Index) and 40% Bloomberg Barclays U.S. Aggregate Bond Index through May 31, 2005; 60% MSCI US Broad Market Index and 40% Bloomberg Barclays U.S. Aggregate Bond Index through December 31, 2009; 60% MSCI US Broad Market Index and 40% Bloomberg Barclays U.S. Aggregate Float Adjusted Index through January 14, 2013; and 60% CRSP US Total Market Index and 40% Bloomberg Barclays U.S. Aggregate Float Adjusted Index thereafter.
- Vanguard Spliced Intermediate-TermTax-Exempt Index: Bloomberg Barclays 1–15 Year Municipal Bond Index.
- Vanguard Spliced Extended Market Index: Dow Jones Wilshire 4500 Index through June 17, 2005; S&P Transitional Completion Index through September 16, 2005; S&P Completion Index thereafter.
- Vanguard Spliced Value Index: S&P 500 Value Index (formerly the S&P 500/Barra Value Index) through May 16, 2003; MSCI US Prime Market Value Index through April 16, 2013; CRSP US Large Cap Value Index thereafter.
- Vanguard Spliced Large Cap Index: Consists of MSCI US Prime Market 750 Index through January 30, 2013, and the CRSP US Large Cap Index thereafter.
- Vanguard Spliced Growth Index: S&P 500 Growth Index (formerly the S&P 500/Barra Growth Index) through May 16, 2003; MSCI US Prime Market Growth Index through April 16, 2013; CRSP US Large Cap Growth Index thereafter.
- Vanguard Spliced Mid Cap Value Index: MSCI US Mid Cap Value Index through April 16, 2013; CRSP US Mid Cap Value Index thereafter.
- Vanguard Spliced Mid Cap Index: S&P MidCap 400 Index through May 16, 2003; the MSCI US Mid Cap 450 Index through January 30, 2013; and the CRSP US Mid Cap Index thereafter.
- Vanguard Spliced Mid Cap Growth Index: MSCI US Mid Cap Growth Index through April 16, 2013; CRSP US Mid Cap Growth Index thereafter.
- Vanguard Spliced Total Stock Market Index: Dow Jones U.S. Total Stock Market Index (formerly known as the Dow Jones Wilshire 5000 Index) through April 22, 2005; MSCI US Broad Market Index through June 2, 2013; and CRSP US Total Market Index thereafter.
- Vanguard Spliced Small Cap Value Index: SmallCap 600 Value Index (formerly the S&P SmallCap 600/Barra Value Index) through May 16, 2003; MSCI US Small Cap Value Index through April 16, 2013; CRSP US Small Cap Value Index thereafter.

- Vanguard Spliced Small Cap Index: Russell 2000 Index through May 16, 2003; the MSCI US Small Cap 1750 Index through January 30, 2013; and the CRSP US Small Cap Index thereafter.
- Vanguard Spliced Small Cap Growth Index: S&P SmallCap 600 Growth Index (formerly the S&P SmallCap 600/Barra Value Index) through May 16, 2003; MSCI US Small Cap Growth Index through April 16, 2013; CRSP US Small Cap Growth Index thereafter.
- Vanguard Spliced Total International Stock Index: Consists of the Total International Composite Index through August 31, 2006; the MSCI EAFE + Emerging Markets Index through December 15, 2010; the MSCI ACWI ex USA IMI Index through June 2, 2013; and FTSE Global All Cap ex US Index thereafter. Benchmark returns are adjusted for withholding taxes.
- Vanguard Spliced Developed Markets Index: MSCI EAFE Index through May 28, 2013; FTSE Developed ex North America Index through December 20, 2015; FTSE Developed All Cap ex US Transition Index through May 31, 2016; FTSE Developed All Cap ex US Index thereafter. Benchmark returns are adjusted for withholding taxes.
- Vanguard Spliced Emerging Markets Index: Select Emerging Markets Index through August 23, 2006; MSCI Emerging Markets Index through January 9, 2013; FTSE Emerging Transition Index through June 27, 2013; FTSE Emerging Index through November 1, 2015; and FTSE Emerging Markets All Cap China A Transition Index thereafter. Benchmark returns are adjusted for withholding taxes.
- Vanguard REIT Spliced Index: MSCI US REIT Index adjusted to include a 2% cash position (Lipper Money Market Average) through April 30, 2009; MSCI US REIT Index through January 31, 2018; MSCI US Investable Market Real Estate 25/50 Transition Index through July 24, 2018; MSCI US Investable Market Real Estate 25/50 Index thereafter.

#### **Additional:**

- Equity sector returns are calculated by Russell and MSCI for domestic and international markets, respectively. MSCI sector definitions correspond to the MSCI GICS® classification (Global Industry Classification System); Russell uses its own sector and industry classifications.
- MSCI country returns are calculated by MSCI and are free float-adjusted market capitalization indices that are designed to measure equity market performance in each specific country.
- Currency returns are calculated using Bloomberg's historical spot rate indices and are calculated using the U.S. dollar as the base currency.
- The Index of Leading Economic Indicators, calculated by The Conference Board, is used as a barometer of economic activity over a range of three to six months. The index is used to determine the direction and stability of the economy. The composite index of leading indicators, which is derived from 10 leading indicators, helps to signal turning points in the economy and forecast economic cycles. The leading indicators are the following: average weekly hours, average weekly initial claims, manufacturers' new orders, both consumer and non-defense capital goods, vendor performance, building permits, stock prices, money supply (M2), the interest rate spread and the index of consumer expectations.
- S&P Target Date Indexes are constructed using a survey method of current target date investments with \$100 million or more in assets under management. Allocations for each vintage are comprised of exchange-traded-funds that represent respective asset classes used in target date portfolios. The indexes are designed to represent a market consensus glide path.

#### **DEFINITION OF KEY STATISTICS AND TERMS**

- Returns: A percentage figure used when reporting historical average compounded rate of investment return. All returns are annualized if the period for which they are calculated exceeds one year.
- Universe Comparison: The universe compares the fund's returns to a group of other investment portfolios with similar investment strategies. The returns for the fund, the index and the universe percentiles are displayed. A percentile ranking of 1 is the best, while a percentile ranking of 100 is the worst. For example, a ranking of 50 indicates the fund outperformed half of the universe. A ranking of 25 indicates the fund was in the top 25% of the universe, outperforming 75%.
- Returns In Up/Down Markets: This measures how the fund performed in both up and down markets. The methodology is to segregate the performance for each time period into the quarters in which the market, as defined by the index, was positive and negative. Quarters with negative index returns are treated as down markets, and quarters with positive index returns are treated as up markets. Thus, in a 3 year or 12 quarter period, there might be 4 down quarters and 8 up quarters. A simple arithmetic average of returns is calculated for the fund and the index based on the up quarters. A simple arithmetic average of returns is calculated for the fund and the index based on the down quarters. The up market capture ratio is the ratio of the fund's return in up markets to the index. The down market capture ratio is the ratio of the fund's return in down market to the index. Ideally, the fund would have a greater up market capture ratio than down market capture ratio.
- Standard Deviation: Standard deviation is a statistical measure of the range of performance within which the total returns of a fund fall. When a fund has a high standard deviation, the range of performance is very wide, meaning there is a greater volatility. Approximately 68% of the time, the total return of any given fund will differ from the average total return by no more than plus or minus the standard deviation figure. Ninety-five percent of the time, a fund's total return will be within a range of plus or minus two times the standard deviation from the average total return. If the quarterly or monthly returns are all the same the standard deviation will be zero. The more they vary from one another, the higher the standard deviation. Standard deviation can be misleading as a risk indicator for funds with high total returns because large positive deviations will increase the standard deviation without a corresponding increase in the risk of the fund. While positive volatility is welcome, negative is not.
- R-Squared: This reflects the percentage of a fund's movements that are explained by movements in its benchmark index. An R-squared of 100 means that all movements of a fund are completely explained by movements in the index. Conversely, a low R-squared indicates very few of the fund's movements are explained by movements in the benchmark index. R-squared can also be used to ascertain the significance of a particular beta. Generally, a higher R-squared will indicate a more reliable beta figure. If the R-squared is lower, then the beta is less relevant to the fund's performance. A measure of diversification, R-squared indicates the extent to which fluctuations in portfolio returns are explained by market. An R-squared = 0.70 implies that 70% of the fluctuation in a portfolio's return is explained by the fluctuation in the market. In this instance, overweighting or underweighting of industry groups or individual securities is responsible for 30% of the fund's movement.
- **Beta**: This is a measure of a fund's market risk. The beta of the market is 1.00. Accordingly, a fund with a 1.10 beta is expected to perform 10% better than the market in up markets and 10% worse that the market in down markets. It is important to note, however, a low fund beta does not imply the fund has a low level of volatility; rather, a low beta means only that the fund's market-related risk is low. Because beta analyzes the market risk of a fund by showing how responsive the fund is to the market, its usefulness depends on the degree to which the markets determine the fund's total risk (indicated by R-squared).
- Alpha: The Alpha is the nonsystematic return, or the return that can't be attributed to the market. It can be thought of as how the <u>manager</u> performed if the market's return was zero. A <u>positive</u> alpha implies the manager added value to the return of the portfolio over that of the market. A negative alpha implies the manager did not contribute any value over the performance of the market.
- Sharpe Ratio: The Sharpe ratio is the excess return per unit of total risk as measured by standard deviation. Higher numbers are better, indicating more return for the level of risk experienced. The ratio is a fund's return minus the risk-free rate of return (30-day T-Bill rate) divided by the fund's standard deviation. The <a href="higher-the-sharpe-ratio">higher-the-sharpe-ratio</a>, the more reward you are receiving per unit of total risk. This measure can be used to rank the performance of mutual funds or other portfolios.
- Treynor Ratio: The Treynor ratio measures returns earned in excess of that which could have been earned on a riskless investment per each unit of market risk. The ratio relates excess return over the risk-free rate to the additional risk taken; however, systematic risk is used instead of total risk. The Treynor ratio is similar to the Sharpe ratio, except in the fact that it uses the beta to evaluate the returns rather than the standard deviation of portfolio returns. High values mean better return for risk taken.

- Tracking Error: Tracking error measures the volatility of the difference in annual returns between the manager and the index. This value is calculated by measuring the standard deviation of the difference between the manager and index returns. For example, a tracking error of +/- 5 would mean there is about a 68% chance (1 standard deviation event) that the manager's returns will fall within +/- 5% of the benchmark's annual return.
- Information Ratio: The information ratio is a measure of the consistency of excess return. This value is determined by taking the annualized excess return over a benchmark (style benchmark by default) and dividing it by the standard deviation of excess return.
- Consistency: Consistency shows the percent of the periods the fund has beaten the index and the percent of the periods the index has beat the fund. A high average for the fund (e.g., over 50) is desirable, indicating the fund has beaten the index frequently.
- **Downside Risk:** Downside risk is a measure similar to standard deviation but focuses only on the negative movements of the return series. It is calculated by taking the standard deviation of the negative quarterly set of returns. The higher the factor, the riskier the product.
- M-Squared: M-squared, or the Modigliani risk-adjusted performance measure is used to characterize how well a portfolio's return rewards an investor for the amount of risk taken, relative to that of some benchmark portfolio and to the risk-free rate.

#### **DEFINITION OF KEY PRIVATE EQUITY TERMS**

- PIC (Paid in Capital): The amount of committed capital that has been transferred from the limited partner to the general partner.
- TVPI (Total Value to Paid in Capital): Money returned to limited partners plus the fund's unrealized investments, divided by money paid-in to the partnership. The TVPI should equal RVPI plus DPI.
- DPI (Distribution to Paid In Capital): Money returned (distributions) to limited partners divided by money paid in to the partnership. Also called cash-on-cash multiple.
- RVPI (Residual Value to Paid In Capital): The value of a fund's unrealized investments divided by money paid-in to the partnership.
- Internal rate of return (IRR): This is the most appropriate performance benchmark for private equity investments. It is a time-weighted return expressed as a percentage. IRR uses the present sum of cash drawdowns (money invested), the present value of distributions (money returned from investments) and the current value of unrealized investments and applies a discount.
- Commitment: Every investor in a private equity fund commits to investing a specified sum of money in the fund partnership over a specified period of time. The fund records this as the limited partnership's capital commitment. The sum of capital commitments is equal to the size of the fund.
- Capital Distribution: These are the returns that an investor in a private equity fund receives. It is the income and capital realized from investments less expenses and liabilities. Once a limited partner has had their cost of investment returned, further distributions are actual profit. The partnership agreement determines the timing of distributions to the limited partner. It will also determine how profits are divided among the limited partners and general partner.
- Carried Interest: The share of profits that the fund manager is due once it has returned the cost of investment to investors. Carried interest is normally expressed as a percentage of the total profits of the fund.
- **Co-Investment**: Co-Investments are minority investments made alongside a private equity investor in an LBO, a recapitalization, or an expansion capital transaction. It is a passive, non-controlling investment, as the private equity firm involved will typically exercise control and perform monitoring functions.
- General Partner (GP): This can refer to the top-ranking partners at a private equity firm as well as the firm managing the private equity fund.
- **GP Commitments:** It is normal practice for the GP managing a private equity fund to also make a financial commitment to the fund on the same basis as the LPs in the fund, and this is seen as an important factor driving the alignment of GP and LP interests. The historic benchmark for GP commitments has been 1% of the total fund size, but this is by no means universal, and many GPs commit significantly larger amounts. Furthermore, there has been a marked trend towards GPs making larger commitments to their funds over recent years.
- Leveraged Buy-Out (LBO): The acquisition of a company using debt and equity finance.
- Limited Partner (LP): Institutions or high-net-worth individuals/sophisticated investors that contribute capital to a private equity fund.
- Public Market Equivalent (PME): Performance measure used to evaluate performance relative to the market. It is calculated as the ratio of the discounted value of the LP's inflows divided by the discounted value of outflows, with the discounting performed using realized market returns.
- **Primaries:** An original investment vehicle that invests directly into a company or asset.

#### **VALUATION POLICY**

Fiducient Advisors does not engage an independent third-party pricing service to value securities. Our reports are generated using the security prices provided by custodians used by our clients. Our custodial pricing hierarchy is available upon request. If a client holds a security not reported by the first custodian within the hierarchy, the valuation is generated from the next custodian within the hierarchy, and so forth. Each custodian uses pricing services from outside vendors, where the vendors may generate nominally different prices. Therefore, this report can reflect minor valuation differences from those contained in a custodian's report. In rare instances where FA overrides a custodial price, prices are taken from Bloomberg.

#### REPORTING POLICY

This report is intended for the exclusive use of the client listed within the report. Content is privileged and confidential. Any dissemination or distribution is strictly prohibited. Information has been obtained from a variety of sources believed to be reliable though not independently verified. Any forecast represents median expectations and actual returns, volatilities and correlations will differ from forecasts. Please note each client has customized investment objectives and constraints and the investment strategy for each portfolio is based on a client-specific asset allocation model. Past performance does not indicate future performance and there is a possibility of a loss. Performance calculated net of investment fees. Certain portfolios presented may be gross of Fiducient Advisors' fees and actual performance would be reduced by investment advisory fees. This report does not represent a specific investment recommendation. Please consult with your advisor, attorney, and accountant, as appropriate, regarding specific advice.

Custodian reports are the reports that govern the account. There will be different account values between Fiducient Advisors' reports and the custodian reports based on whether the report utilizes trade date or settlement date to calculate value. Additionally, difference between values contained on reports may be caused by different accrued income values. Any forecasts represent future expectations and actual returns, volatilities and correlations will differ from forecasts. This report does not represent a specific investment recommendation. Please consult with your advisor, attorney, and accountant, as appropriate, regarding specific advice. Past performance does not indicate future performance and there is a possibility of aloss.

Manager performance for mutual funds and ETFs is based on NAV and provided by Lipper. Performance for non-mutual fund or ETF investments is based on the returns provided by managers, calculations based on a manager statement, or calculations based on a statement or data from the client's custodian. Unless specified otherwise, all returns are net of individual manager fees, represent total returns and are annualized for periods greater than one year. The deduction of fees produces a compounding effect that reduces the total rate of return over time. As an example, the effect of investment management fees on the total value of a client's portfolio assuming (a) quarterly fee assessment, (b) \$1,000,000 investment, (c) portfolio return of 8% a year, and (d) 0.50% annual investment advisory fee would be \$5,228 in the first year, and cumulative effects of \$30,342 over five years and \$73,826 over ten years. Additional information on advisory fees charged by Fiducient Advisors are described in Part 2 of the Form ADV.

#### OTHER

By regulation, closed-end funds utilizing debt for leverage must report their interest expense, as well as their income tax expense, as part of their total expense ratio. To make for a useful comparison between closed-end funds and both open-end funds and exchange-traded funds, adjusted expense ratios excluding interest and income tax expenses are utilized for closed-end funds within this report. See disclosure on closed-end fund fact sheets for information regarding the total expense ratio of each closed-end fund.

Please advise us of any changes in your objectives or circumstances.

#### **CUSTODIAN STATEMENTS**

Please remember to review the periodic statements you receive from you custodian. If you do not receive periodic statements from your custodian or notice issues with the activity reported in those statements, please contact FA or your custodian immediately.