

## Joseph Tillman

---

**From:** Greg Avila <grega@chappell.com>  
**Sent:** Friday, October 17, 2025 2:06 PM  
**To:** Joseph Tillman  
**Subject:** Attached Quotes – Used & New DN2-12 Bucket Options  
**Attachments:** Q00511.PDF; Q00512.PDF

**Follow Up Flag:** Follow up  
**Flag Status:** Flagged

Hi Joe,

Thank you for your patience with everything. I've attached your official quotes to this email for review.

Here's a quick breakdown of the two options:

---

1. Used DN2-12 Bucket

- Includes new blades
- 6-month warranty
- Total: \$46,211

---

2. New DN2-12 Bucket

- Includes Volvo mount plate with pins, hoses, and freight
- Full 1-year warranty
- Total: \$57,961
- Includes a \$10,000 municipal discount

This quote reflects special municipal pricing. ALLU's list price for a new DN2-12 bucket with these specs is \$62,000, plus \$5,961 for the mount plate, and then we have hoses and freight, totaling \$67,961.

---

Unfortunately, Sourcewell pricing is not available for this company. However, the quote does show a significant Municipal discount, and we aren't adding any labor costs for the setup.

If a formal bid process is required, we're happy to provide detailed specifications to include in your bid request.

Thanks again for the opportunity to quote this, and please don't hesitate to reach out if you need anything at all.

Best regards;

--

**Greg Avila**

Cell: 413.766.2009 | Office: 603.673.2640

2 Rosenfield Dr, Hopedale, MA 01747

x