



NEW ENGLAND FIRE EQUIPMENT & APPARATUS CORPORATION

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**Zachary Willis, Chairman
Ledyard Fire Company
11 Fairway Drive
Ledyard, CT. 06339**

September 1st, 2022

Chairman Willis,

Per our phone and e-mail conversations of 8/25 & 8/31, I am listing changes as you and the committee have requested.

- 1) Lowering the passenger side will save anywhere between \$3000-\$5000 This is an estimate, and the actual savings may vary somewhat from this.
- 2) Deleting the Elkhart Cobra deck gun with the nozzle, controller, and electric riser and replacing it with an Elkhart Stinger with stacked tips, a manual combo fog nozzle, and a manual riser will save \$11,000.00. Changing from the Elkhart electric valve to an Elkhart handwheel operated valve, you will save \$3,000.00.
- 3) Removing the front bumper extension will save approximately \$2,000.00.

Thank you for the opportunity to work with you and provide these cost-saving changes to our proposal.

Sincerely,

Dave Bunnell, Sales Representative

Cc: Jon Mann, Ledyard Fire Chief
Steve Holyfield, Administrator of Emergency Services