



Legislation Text

File #: 22-636, **Version:** 2

FINANCIAL BUSINESS REQUEST (FBR)

Motion/Request:

MOTION to grant a bid waiver in the amount of up to \$34,000 to Yale New Haven Health for firefighter physicals.

Background:

Previously, in September 2022, finance reviewed, and the town council authorized a bid waiver for the same amount to Physicians One for firefighter physicals. The AES received correspondence from Physicians One on 09/29/2022 stating that the vendor will no longer offer appointment style firefighter physicals as proposed in their own RFP. No other bids were received for appointment style physicals for the firefighters; Yale New Haven Health is willing and able to provide them at the Pequot Health Center Occupational Health Facility.

Department Comment/Recommendation:

YNHH pricing is similar to that of Physicians One, ranging from \$350-500 per physical depending on the examination components clinically required. The clinic style of exams that Physicians One proposes in their 9/29/22 email continue to be an undesired arrangement. Yale is able to provide appointments, however they do not offer weekend appointments which is their main drawback.

Finance Director Comment/Recommendation:

Funding for firefighter physicals was approved in the fiscal 2022/2023 budget (10120401-56100).

Mayor Comment/Recommendation:

(type text here)

Meeting Action Detail:

Town Council Meeting 10/26/2022:

File #: [22636](#) **Version:** 2
Type: Financial Business Request (FBR)

Title: MOTION to grant a bid waiver in the amount of up to \$34,000 to Yale New Haven Health for firefighter physicals.

Moved: Saums Seconded: Ryan

Action: Approved and so declared

[Minute Note:](#)

Moved by Councilor Saums, seconded by Councilor Ryan

Discussion: Councilor Saums noted at the Town Council's September 14, 2022 meeting a Bid Waiver for the same dollar amount was approved for Physicians One to perform the town's firefighter physicals. He stated at that time Administrator of Emergency Services Steve Holyfield was working with Physicians One on the details of the Memorandum of Understanding. However, he stated on September 29, 2022 Mr. Holyfield received correspondence from Physicians One stating that the vendor would no longer offer appointment style firefighter physicals, as proposed in their own Bid Proposal, and would only be offering clinic style exams. He went on to state in subsequent discussions with Yale New Haven Health, that they were willing and able to provide appointments for the firefighters physical exams at their Pequot Health Center Occupational Health Facility. Therefore, he stated tonight's action was to change from using Physicians One to Yale New Haven Health.

Administrator of Emergency Services Steve Holyfield stated that Yale New Haven Health (YNHH) pricing was similar to that of Physicians One, ranging from \$350-\$500 per physical depending on the examination components clinically required. He stated the clinic style of exams that Physicians One proposed in their September 29, 2022 email continued to be an undesired arrangement, explaining that it was challenging to try to get 10-12 volunteer firefighters together for the clinic style physical exams and that it did not work well for the recruitment and retention of volunteers. He stated Yale New Haven Health would be able to provide appointments, however, he stated that they do not offer weekend appointments, which was their main drawback.

VOTE: 8 - 0 Approved and so declared

Action: Approved and so declared

Finance Committee Meeting 10/19/2022:

File #: [22636](#) Version: 2
Type: Financial Business Request (FBR)

Title: MOTION to grant a bid waiver in the amount of up to \$34,000 to Yale New Haven Health for firefighter physicals.

Moved: Ingalls Seconded: Ryan

Action: Recommend to Approve

[Minute Note:](#)

Moved by Councilor Ingalls, seconded by Councilor Ryan

Discussion: Administrator of Emergency Services Steve Holyfield provided some background stating that at the Town Council's September 14, 2022 meeting a Bid Waiver for the same dollar amount was approved for Physicians One to perform their firefighter physicals. He stated at that time he was still working with Physicians One on the details of the Memorandum of Understanding. However, he stated on September 29, 2022 he received correspondence from Physicians One stating that the vendor would no longer offer appointment style firefighter physicals, as proposed in their own Bid Proposal, and would only be offering clinic style exams. He also explained in response to Requests for Proposals - RFP #2023-003 (Firefighter Physical Exams) that no other bids offered the appointment style physicals for the firefighters. He went on to state in subsequent discussions with Yale New Haven Health, that they were willing and able to provide appointments for the firefighters physical exams at their Pequot Health Center Occupational Health Facility.

Mr. Holyfield continued to explain that Yale New Heaven Health (YNHH) pricing was similar to that of Physicians One, ranging from \$350-\$500 per physical depending on the examination components clinically required. He stated the clinic style of exams that Physicians One proposed in their September 29, 2022 email continued to be an undesired arrangement, explaining that it was challenging to try to get 10-12 volunteer firefighters together for the clinic style physical exams. He stated Yale New Haven Health would be able to provide appointments, however, he stated that they do not offer weekend appointments, which was their main drawback.

VOTE: 3 - 0 Approved and so declared