



Legislation Text

File #: 23-2344, Version: 2

FINANCIAL BUSINESS REQUEST (FBR)

Motion/Request:

MOTION to authorize the expenditure of up to \$30,000 from Account #0210-21020401-54325 (AES - CNR - Fire Apparatus) for the purchase of a used Fire Command Vehicle and to grant a bid waiver for the same amount for the purchase.

Background:

Ledyard's Fire Chief's vehicle is out of service due to extensive repairs. The AES has revised the Fire Apparatus Fleet Replacement Plan to include the purchase of a used command vehicle and incorporated the Fire Chief vehicles into the replacement plan moving forward. Replacement of the Ledyard Fire Vehicle with a used vehicle will ensure the plan can move forward and provide a dependable vehicle until such time as a new vehicle can occur within the plan. Used vehicles move quickly on this market, however we located a broker on Long Island (Signal 5 Apparatus) that has a steady stream of vehicles available. The general range for used command vehicles is in two ranges; \$14,000-20,000 and \$33,000-45,000. It would be prudent to shop the lower range and locate a vehicle that suits the needs. This sort of a purchase becomes time sensitive and is nearly impossible to obtain the required competitive bids for. Supporting documentation includes several vehicle listings as well as the Kelly Blue Book Values. Actual brokered vehicle listings contain existing emergency lighting and sometimes command boxes, adding another \$5000-7000 value to the KBB price.

Department Comment/Recommendation:

Due to the used vehicle market, the bid waiver intentionally does not specify a vendor. We feel that Signal 5 Apparatus is a likely choice given their willingness to provide information and a recently steady stream of available vehicles. Final selection should be based upon value, extras, price, and visual inspection of the vehicle.

Finance Director Comment/Recommendation:

Account 0210-21020401-54325 AES - CNR -FIRE APPARATUS has a current, encumbered balance of \$1,073,577 as of December 20, 2023.

Mayor Comment/Recommendation:

I support this request.