



Environmental Services, Inc.

90 Brookfield Street South Windsor, CT 06074-1262 (860) 528-9500 (860) 289-0138 (fax)
www.e-s-i.com

October 16, 2025

Jeffery Erhart, Fire Chief
Gales Ferry Fire Department
1772 Route 12
Gales Ferry, CT 06335

P: 860.389.5339 E: Chief@Gffc.org

Re: AFFF Apparatus Tank Cleaning

ESI Quote # 2025-553

Dear Mr. Erhart:

Environmental Services, Inc. (ESI) is pleased to submit the following proposal to clean the interior of AFFF tank on one (1) Gales Ferry FD Fire Apparatus. We understand that the tank has AFFF foam in a single 30-gallon tank. Costs are based on generating up to 120 gallons of concentrate and rinse-ate. ESI will provide labor and equipment to remove remaining product from the foam tank per CT DEEP recommended procedure including a hot water triple rinse and containerizing waste for disposal. Cost estimates assume that the truck will be delivered and picked up at our facility in South Windsor, CT. Actual quantities will be invoiced.

Scope

- Provide crew and equipment to drain and triple hot water rinse the interior of the AFFF Concentrate Tank.
- Collect rinse via gravity drain or pump.
- Containerize concentrate and rinse to a 330-gallon tote for transportation and disposal.

Costs

Crew and Equipment, estimate 1 day @ \$ 3,550.00	\$ 3,550.00
Empty 55-gallon drumss, estimate 3 @ \$122.00	\$ 525.00
Waste Disposal, estimate (3) 55-gallon drums @ \$850.50	\$ 2,551.50
Waste Transportation	\$ 1,000.00
Waste Profile & Manifest Fee	\$ 350.00
	Estimated Total
	\$ 7,976.50

ASSUMPTIONS AND EXCLUSIONS

1. A signed Quote/Proposal or Purchase Order must be received prior to the commencement of the project.
2. This quote is considered for 1 Fire Truck per day to be completed.
3. **Customer to deliver apparatus to our Facility and pick up when work is completed.**
4. **This quote is to only clean the inside of the foam tank. This quote does not include any pumps, piping, or valves. The customer will deliver the Fire Truck to our facility and pick them up once completed.**



5. **Due to the volatility of waste disposal pricing, costs are valid for 15 days.**
6. Credit approval and satisfactory payment arrangements must be made prior to commencement of the project.
7. The customer is to provide signature on shipping documents or sign an ESI Certificate of Authority to Act as Agent form in advance of the shipment.
8. Disposal pricing is pending facility approval of the waste.
9. Actual quantities of waste shipped, packaging utilized, and hours expended will be charged. This estimate is strictly budgetary.
10. Any waste not received as profiled will be subject to off-specification charges.
11. Hourly rate is for straight time, 7:00 AM to 3:30 PM; hours before or after will be charged at an overtime rate Monday thru Friday.
12. Payment is due "Upon Receipt" of invoice.

STANDARD TERMS AND CONDITIONS

1. Environmental Services, Inc. (ESI) shall provide all labor, materials, tools, equipment, and subcontract items necessary to perform the Services described in the Scope of Work. ESI represents that it is properly licensed, possesses the requisite skills and shall perform the work in a professional and workmanlike manner.
2. Customers shall provide full and complete information regarding the site, surface and subsurface conditions, utility locations, site ownership, contractor access, hazardous materials or waste and other substances or hazards likely to be present and any other reports, documentation or information concerning the site or Scope of Work which may reasonably be provided to ESI. Customer represents and warrants to ESI that Customer has the requisite legal right, title and interest necessary to provide access to the job site.
3. ESI shall maintain insurance coverage during the performance of the Services, COI available upon request.
4. ESI's standard terms of payment are upon receipt of invoice. Interest shall accrue at the rate of one and one half (1.5%) percent per month, or at the maximum rate allowed by law. If legal or other action is required to collect unpaid balances or invoices, the Customer agrees to pay all costs of collection, including reasonable attorney's fees, which may be incurred by ESI. "Legal or other action" as used above shall include bankruptcy and insolvency proceedings. Customer's obligation to pay the amounts due pursuant to this Proposal shall not be conditioned upon or limited by the types, amounts or availability of insurance coverage. Customer agrees to pay ESI in accordance with ESI's published Rate Schedule ("Rates") for any litigation support or testimony provided by ESI in connection with or arising out of the work performed by ESI hereunder.
5. If work is suspended or terminated for any reason prior to the completion of the Scope of Work, the Customer agrees to pay for labor, equipment, materials, disposal and other costs incurred by ESI at the Rates and for reasonable demobilization costs.
6. Customer agrees that ESI shall not be responsible for pre-existing contamination at the job location, natural resource damage, or for incidental, consequential or special damage, including loss of use or lost profits, resulting from or arising out of the performance of the Scope of Work by ESI, its employees, agents or/or subcontractors.

7. The Terms and Conditions of this Proposal and Scope of Work and any ESI Change Orders or ESI Worksheets signed by both parties constitute the entire agreement between the parties. Additionally, conflicting or different terms on any Purchase Order or other preprinted documents issued by Customer shall be void and are hereby expressly rejected by ESI. If any portion of this Proposal is invalidated for any reason, the parties agree that all other provisions of this Proposal shall remain in force and effect.

8. Customer's representative or agent represents or warrants to ESI that it is duly authorized to execute this Proposal on Customer's behalf.

We would like to take this opportunity to thank you for asking ESI to provide this proposal. ESI is a dependable, cost-effective, and environmentally responsible company, and has all appropriate licenses and permits for this work. ESI field personnel have received OSHA 40-hour training, 24-hour HazMat training and annual 8-hour refreshers. All work will be performed in strict accordance with Federal, State, Local and ESI standards.

If acceptable, please forward an executed original to me via mail or a copy via e-mail Jstrachan@e-s-i.com Parties acknowledge that an executed copy will serve as an original if submitted through e-mail.

CUSTOMER'S AUTHORIZATION

Signature _____ Date

Printed Name

Should you have any questions, or require additional information, please feel free to contact me at (860) 528-9500.

Sincerely,

James Strachan

James Strachan
Project Manager