

Combined - Town of Ledyard – Request for Proposal (Bid#2022-12) - updated 02/13/2025					Contract - Estimated		Proposed increase: 02/013/2025								
Section B - Attachment 1 - Pricing - Combined					July 1, 2025 - June 30, 2026	July 1, 2026 - June 30, 2027	July 1, 2025 - June 30, 2026	July 1, 2026 - June 30, 2027							
1. Annual Contract Rates	\$	398,090	\$	410,483	\$	421,197	\$	433,832.62	\$	446,847.60	\$	454,891.71	\$	468,063.49	
**Monthly Contract Rate	\$	33,174.13	\$	34,207	\$	35,100	\$	36,153	\$	37,237	\$	37,907.64	\$	39,005.29	
2. Billing and Operational Services					Contract pricing for the fourth (4) and fifth (5) year. Six months prior to the end of the three (3) year term Groton Utilities will submit contract pricing for mutual agreement on the fourth (4) and fifth (5) year options.										
Billing Services:	\$	65,489	\$	69,139						\$	70,868	\$	76,451.60	\$	78,745.14
Management Reoccurring	\$	27,965.00	\$	29,524.05						\$	30,262.15	\$	35,358.99	\$	36,419.76
Billing Support	\$	14,560.00	\$	15,371.72						\$	15,756.01	\$	14,816.84	\$	15,261.34
Meter Reading	\$	6,688.50	\$	7,061.38						\$	7,237.92	\$	7,295.44	\$	7,514.30
Customer Support	\$	16,275.00	\$	17,182.33						\$	17,611.89	\$	18,980.33	\$	19,549.73
Operation Services:	\$	290,849	\$	298,120						\$	305,573	\$	330,986.00	\$	340,440.61
Management and Administration	\$	50,913.00	\$	52,185.83						\$	53,490.47	\$	55,630.00	\$	57,021.00
Water Treatment and Distribution	\$	113,855.00	\$	116,701.38						\$	119,618.91	\$	124,404.00	\$	127,514.00
Laboratory Services	\$	15,000.00	\$	15,375.00						\$	15,759.38	\$	27,022.00	\$	27,833.00
Metering Services	\$	74,465.75	\$	76,327.39	\$	78,235.58	\$	81,365.00	\$	83,806.00					
Project Management	\$	36,615.00	\$	37,530.38	\$	38,468.63	\$	42,565.00	\$	44,267.00					
3. Time and Materials Rates (Billing Services)					\$	41,752	\$	43,224	\$	44,756	\$	47,454.11	\$	48,877.73	
Bill Printer / Copier (Lease)	\$	1,200.00	\$	1,200.00	\$	1,200.00	\$	1,200.00	\$	1,236.00					
Billing Supplies	\$	3,806.44	\$	3,844.50	\$	3,882.95	\$	3,921.78	\$	4,039.43					
Postage / Mailing of Invoices	\$	16,337.86	\$	16,828.00	\$	17,332.84	\$	18,500.00	\$	19,055.00					
Domain registration and SSL certificate	\$	1,871.43	\$	1,927.57	\$	1,985.40	\$	2,500.00	\$	2,575.00					
Yearly Maintenance - Neptune (Cost split with GU)	\$	800.00	\$	800.00	\$	800.00	\$	800.00	\$	824.00					
Yearly Support Maintenance - CIS System / CUSI - Cloud Based Support	\$	17,736.60	\$	18,623.43	\$	19,554.60	\$	20,532.33	\$	21,148.30					
4. Labor Categories (Fully Burdened Hourly Rate - Normal Working Hours)					Additional / Emergency Services:										
***Refer to Individual Services for breakdown					Work and/or fees not covered in this Contract that are considered Additional / Emergency Services could include but are not limited to:										
					Additional Customer Mailings										
10. Labor Categories (Fully Burdened Hourly Rate - After Normal Working Hours)					Labor: Fully Burdened Rates may vary by accrual wages										
***Refer to Individual Services for breakdown					All emergency after hours phone coverage										
					GU shall not be held liable for claims arising from Emergency										
16. Professional Consulting (Fully Burdened Hourly Rate - Normal Working Hours)					Costs for other equipment failure										
*** Rate will be provide at time Professional Consulting is required.					Financial / Accounting functions other than what was included in the Request for Proposal (RFP)										
					GU reserves the right to retain subcontractors as necessary to assist with additional / emergency services										