

	CASELLA (WIL Base Bid Town
Year 1	680,763.00
Year 2	714,801.15
Year 3	<u>750,541.20</u>
Total	<u>2,146,105.35</u>
Option Year 1	788,068.27
Option Year 2	827,471.68
Option Year 3	<u>868,845.26</u>
Total	<u>2,484,385.21</u>
Combined Total	<u><u>4,630,490.56</u></u>

	CASELLA (WIL Bid Alternati Town
Year 1	860,320.00
Year 2	903,336.00
Year 3	<u>948,502.80</u>
Total	<u>2,712,158.80</u>
Option Year 1	995,927.94
Option Year 2	1,045,724.34
Option Year 3	<u>1,098,010.55</u>
Total	<u>3,139,662.83</u>
Combined Total	<u><u>5,851,821.63</u></u>

Proposal Exceptions

We have proposed the following nuances to the agreement for your attention for review:

- Pricing included in the proposal is valid for 90 days
- All Fees will be increased annually on the anniversary date
- Fees may be further adjusted upon thirty (30) days notice

and processing or due to uncontrollable circumstances, changes in local, state or federal laws or regulations, or surcharges.

- Casella will request a mutually agreeable fuel surcharge of \$3.50/gallon.
- Casella's proposal is based on utilizing the existing contract.
- Casella's pricing is based on delivering solid waste to Casella's Willimantic MRF, under the Town's contract. If the Town were to redirect the material to alternative end use, Casella will charge as necessary for any additional travel.

.LIMANTIC WASTEPAPER CO. INC.)
(Biweekly Recyclables Service)

BOE	Combined	Base Bid Town
10,750.00	691,513.00	696,300.00
11,287.50	726,088.65	713,707.50
11,851.88	762,393.08	731,550.18
<u>33,889.38</u>	<u>2,179,994.73</u>	<u>2,141,557.68</u>
12,444.47	800,512.74	749,838.93
13,066.69	840,538.37	768,584.90
13,720.03	882,565.29	787,799.52
<u>39,231.19</u>	<u>2,523,616.40</u>	<u>2,306,223.35</u>
<u>73,120.57</u>	<u>4,703,611.13</u>	<u>4,447,781.03</u>

.LIMANTIC WASTEPAPER CO. INC.)
ve 1 (Weekly Recyclables Service)

BOE	Combined	Bid Alternati Town
10,750.00	871,070.00	966,300.00
11,287.50	914,623.50	990,457.50
11,851.88	960,354.68	1,015,218.94
<u>33,889.38</u>	<u>2,746,048.18</u>	<u>2,971,976.44</u>
12,444.47	1,008,372.41	1,040,599.41
13,066.69	1,058,791.03	1,066,614.40
13,720.03	1,111,730.58	1,093,279.76
<u>39,231.19</u>	<u>3,178,894.02</u>	<u>3,200,493.57</u>
<u>73,120.57</u>	<u>5,924,942.20</u>	<u>6,172,470.01</u>

greement which we would like to call to your

-days from the submission date.

versary of each year of the Term by 5.0%.

days' notice to cover increases in disposal

nstances, including, without limitation,
ations, imposition of taxes, fees or

surcharge when the cost of diesel exceeds

sting routes for the commencement of the

waste to Wheelabrator- Lisbon and recycling
s existing SCRRRA contracts. If the Town
d sites, Casella would need to adjust pricing

CWPM LLC
(Biweekly Recyclables Service)

BOE	Combined	CWPM savings
12,372.00	708,672.00	
12,681.30	726,388.80	
<u>12,998.33</u>	<u>744,548.51</u>	
 38,051.63	 2,179,609.31	 <u>385.42</u>
13,323.29	763,162.22	
13,656.37	782,241.27	
<u>13,997.78</u>	<u>801,797.30</u>	
 40,977.44	 2,347,200.79	 <u>176,415.61</u>
 <u>79,029.07</u>	 <u>4,526,810.10</u>	 <u>176,801.03</u>

CWPM LLC
ve 1 (Weekly Recyclables Service)

BOE	Combined
12,372.00	978,672.00
12,681.30	1,003,138.80
<u>12,998.33</u>	<u>1,028,217.27</u>
 38,051.63	 3,010,028.07
13,323.29	1,053,922.70
13,656.37	1,080,270.77
<u>13,997.78</u>	<u>1,107,277.54</u>
 40,977.44	 3,241,471.01
 <u>79,029.07</u>	 <u>6,251,499.08</u>

Town of Ledyard
RFP #2025-04: Trash & Recycling Services
Bid Opening March 6, 2025 2:00PM

Company Name	BASE BID - BIWEEKLY - CURBSIDE AND TOWN FACILITIES							
	Year 1	Year 2	Year 3	Option Year 1	Option Year 2	Option Year 3	Cart Replace	Extra Cart Svc Chg
Casella	680,763.00	714,801.15	750,541.20	788,068.27	827,471.68	868,845.26	100.00	10.00
121 Chronicle Road	-	-	-	-	-	-	-	-
Willimantic, CT 063226								
Total Base Bid: 2,179,994.73								
Total Option Years: 2,523,616.40								
Total Bid: 4,703,611.13								

BASE BID - BIWEEKLY - BOE FACILITIES						
Year 1	Year 2	Year 3	Option Year 1	Option Year 2	Option Year 3	Cart Replace
10,750.00	11,287.50	11,851.88	12,444.47	13,066.69	13,720.03	n/a
-	-	-	-	-	-	-

1 week schedule bulky waste - 5 days Company Name		BID ALTERNATIVE 1: WEEKLY RECYCLING - CURBSIDE AND TOWN FACILITES							
		Year 1	Year 2	Year 3	Option Year 1	Option Year 2	Option Year 3	Cart Replace	Extra Cart Svc Chg
Casella		860,320.00	903,336.00	948,502.80	995,927.94	1,045,724.34	1,098,010.55	100.00	12.50
121 Chronicle Road		-	-	-	-	-	-	-	-
Willimantic, CT 063226									
Total Base Bid: 2,746,048.18									
Total Option Years: 3,178,894.02									
Total Bid: 5,924,942.19									

BID ALTERNATIVE 1: WEEKLY RECYCLING - BOE FACILITES						
Year 1	Year 2	Year 3	Option Year 1	Option Year 2	Option Year 3	Cart Replace
10,750.00	11,287.50	11,851.88	12,444.47	13,066.69	13,720.03	n/a
-	-	-	-	-	-	-

Extra Cart Svc Chg
n/a
-

Extra Cart Svc Chg
n/a
-

Town of Ledyard
RFP #2025-04: Trash & Recycling Services
Bid Opening March 6, 2025 2:00PM

Company Name	BASE BID - BIWEEKLY - CURBSIDE AND TOWN FACILITIES							
	Year 1	Year 2	Year 3	Option Year 1	Option Year 2	Option Year 3	Cart Replace	Extra Cart Svc Chg
CWPM	696,300.00	713,707.50	731,550.18	749,838.93	768,584.90	787,799.52	70.00	5.00
25 Norton Place	-	-	-	-	-	-	-	-
PO Box 415								
Plainville, CT 06062								
Total Base Bid: 2,179,609.31								
Total Option Years: 2,347,200.79								
Total Bid: 4,526,810.10								

BASE BID - BIWEEKLY - BOE FACILITIES						
Year 1	Year 2	Year 3	Option Year 1	Option Year 2	Option Year 3	Cart Replace
12,372.00	12,681.30	12,998.33	13,323.29	13,656.37	13,997.78	-
-	-	-	-	-	-	-

Company Name	BID ALTERNATIVE 1: WEEKLY RECYCLING - CURBSIDE AND TOWN FACILITES							
	Year 1	Year 2	Year 3	Option Year 1	Option Year 2	Option Year 3	Cart Replace	Extra Cart Svc Chg
CWPM	966,300.00	990,457.50	1,015,218.94	1,040,599.41	1,066,614.40	1,093,279.76	70.00	5.00
25 Norton Place	-	-	-	-	-	-	-	-
PO Box 415								
Plainville, CT 06062								
Total Base Bid: 3,010,028.03								
Total Option Years: 3,241,471.21								
Total Bid: 6,251,499.24								

BID ALTERNATIVE 1: WEEKLY RECYCLING - BOE FACILITES						
Year 1	Year 2	Year 3	Option Year 1	Option Year 2	Option Year 3	Cart Replace
12,372.00	12,681.30	12,998.33	13,323.29	13,656.37	13,997.78	-
-	-	-	-	-	-	-

Extra Cart Svc Chg
-
-

Extra Cart Svc Chg
-
-